

Embracing technology as the catalyst for the future



roctechnologies.com





## Preparing for radical change

The legal industry finds itself at a challenging inflection point. Emerging technologies are poised to spur its radical transformation. The power of AI tools will streamline and automate services, cut administration and allow firms to deliver - in minutes and hours - what currently takes days and weeks. It is a pivotal turning point for the legal industry.

Many legal firms are not prepared for this change. IT innovation is hampered internally by limited budgets and legacy infrastructure. Strategically, change can take second place to the immediate concerns of economic pressures, driving new business, talent retention and recruitment.

Against this backdrop, uncertainty around AI lingers. Is it advanced enough? Could AI introduce cyber security challenges? What are the long-term implications for our people?

At this inflection point, the legal industry now needs to make a decision. Certainly, the next five years are critical and they will leave the legal industry unrecognisable to its former self.

#### Working together to evolve and transform

Technology offers diverse and relevant benefits to an industry that is ripe for change. It's not just about the kit. Use of business process mapping and hyper-automation across your estate can drive efficiency - these can also free up time for strategic innovation. With the right partner, you can take your firm into the future.

At Roc, we believe this new era of legal services is exciting. It's defined by expert legal minds working hand in hand with powerful digital tools. In the legal sector, we have a long heritage of bringing people and expertise together, driving digital transformation. We are trusted to support hundreds of solicitors and their customers across the UK.

Roc Technologies will help you ensure digital innovation is at the centre of your strategy, allowing you to enhance productivity and competitive advantage - delivering a seamless experience to your customers.







# Unlimited innovation within a limited budget

Digital transformation is a key 2025 priority for the sector. Many firms are faced with tight budget constraints, particularly when it comes to adopting new technology. In a recent study, almost half of lawyers<sup>1</sup> acknowledged cost as a barrier to innovation.

Additionally, many firms do not have large in-house IT teams. They may not have the internal expertise to leverage new digital tools. Firms have reported issues around productivity - a challenge that could be solved by using AI. Uncertainty around the implications for data security and compliance has often impeded adoption; as a result, firms are losing out to their bolder competitors.

Without available IT resources to hand, many firms find themselves burdened with inefficient and ineffective legacy systems that don't share data and have little to no automation.

At Roc, we believe innovation shouldn't be costly – or complex.

We have developed bespoke tools in partnership with our existing legal customers that can quickly assess the health of your technological infrastructure. The resulting reports and recommendations will identify risks, recommendations and cost savings for your firm.

Our Business Process and Automation practice can help you improve efficiency and streamline processes to unlock value and boost productivity.

Our Al-powered networking portfolio is designed to identify and remediate many network issues before they impact service. This dramatically reduces downtime. This also delivers meaningful information and actionable insights for your IT team, allowing them to proactively manage the network and pinpoint stresses and capacity issues before they occur.

Once your infrastructure is in order, you are not alone. Roc's 24/7/365 Managed Service Operations Centre (MSOC) can monitor systems day and night, acting as an extension of your IT team. We can provide dedicated onsite support to take care of the day to day. Your team can focus on strategic development.

1 The digital transformation of the UK legal profession in 2025 | OneAdvanced





## Al adoption and risk of disruption

Al has the potential to transform and utterly disrupt the legal sector. With its capability to automate routine tasks and analyse vast quantities of text in minutes, Al can allow legal teams to deliver faster and more accurate services at scale. This enhances accuracy, reduces errors, increases billable hours - making the most of available resources. Imagine an Al Agent armed with a history of verified case law – this could buy back days and weeks of time.

The automation of administrative tasks such as document review, legal research and contract analysis will play a key role in reducing burnout in young lawyers. The reduction or elimination of clerical tasks will allow them to turn their focus to creative, ethical and client-facing aspects of their roles.

However – like many sectors - the legal industry has remained hesitant.

Enabling these AI tools without thought and planning can lead to unintended consequences for unprepared firms, particularly given the very sensitive data legal firms manage. Any compromise of your data risks noncompliance and damages both customer trust and credibility.

There could also be hesitancy about the limitations of AI – its analysis of ethically-complex arguments and its ability to apply critical thinking to legal strategy. Firms need to determine how to use AI in a relevant and meaningful way. While AI can automate tasks, it can't replace human judgement and ethics.

The risks then are real. Legal firms are right to approach AI with caution. With a full understanding of AI's benefits and drawbacks, you can embrace its full potential while mitigating the risks.

Al adoption without compromising data is top priority. This means you must ensure your Al tools, such as such Microsoft Copilot, are managed centrally - in a way that allows proper governance. At Roc, our Al solutions are underpinned by our cyber portfolio. This portfolio offers a series of readiness tools to help you adopt and implement Al safely without exposing your sensitive data. You remain fully compliant.







### Protecting your critical data

Cyber threats are on the rise. Successful cyber-attacks on law firms increased by as much as 77% in the last year. Cyber criminals proactively target the rich, sensitive data held by law firms.<sup>2</sup>

These attacks can compromise client data and resources. They can impact productivity and leave teams unable to access data and systems for hours, days or even weeks at a time. This critically impacts billing and profitability. These attacks erode credibility and trust among your clients and leave your firm exposed to fines for non-compliance.

Many firms find the challenge of cyber-crime particularly daunting. It's complex. It requires niche, specialist knowledge not often held in house. Cyber-crime is widespread with all types of firms and clients becoming potential targets. It is costly to prevent and to solve. It is immediate in its devastation. The biggest concern in recent research from the SRA is the constancy of the threat cyber-crime poses and the need for ongoing vigilance by every member of the team.

Legacy technology leaves your firm open to a variety of cyber threats. Criminals can exploit the innate vulnerabilities in an aging infrastructure. Increasing demand for hybrid and remote working is extending the surface area for an attack.

There is an urgent need to fortify protections for legal data and resources.

At Roc, we work in some of the most secure and complex environments. Our infrastructure is secure by design, best practice as standard - ensuring the highest levels of protection for your firm.

In addition to our cloud and network capabilities, we offer an industry-leading security portfolio that includes cyber readiness assessments and vulnerability testing to help identify and mitigate risks within your estate.

We offer accreditation support – e.g. helping you secure Cyber Essentials Plus. We can run anti-phishing campaigns to raise awareness amongst your teams both on site and remote.

Our offering is underpinned by our SOC, which delivers 24/7/365 support. Uniquely, our SOC uses our defence-level facilities. We can provide the most rigorous levels of security support.

If a breach does occur, Roc can deliver comprehensive critical-incident support: onsite technical experts working side by side with your teams, corporate crisis management, ransomware negotiation and data recovery services.

2 https://www.lawgazette.co.uk/news/cyber-attacks-on-law-firms-jump-by-77/5120668.article

100%

Roc engineers are SC or DV cleared

roctechnologies.com





## Technology-led reinvention

The legal industry faces a myriad of challenges. Clients are demanding more value and visibility for their money. It's driven by the concerns of clients who worry about the affordability of complex legal services. They also demand a better overall experience. The digital nature of retail and financial services is setting a new bar for the accessibility, immediacy, creativity and affordability of legal services. As a result, the competitive landscape - once defined by brand and reputation - is increasingly defined by the availability of a digital experience.

The challenges aren't just external. Talent attraction has become a major issue with 57% of law firms reporting difficulties in recruitment.

In short, the ability to compete both for customers and talent, to stand out and to remain competitive, is proving to be increasingly complex.

Preparing your firm for the future is not about implementing one tool or solution - it is a radical rethinking of how your business operates, about how you can use emerging technologies such as AI, automation and cloud to create a compelling experience for your client. Creating a solution that is efficient, empathetic and secure.

At Roc, we ensure that, your strategy is underpinned by an infrastructure that enables agility, focus and that prioritises the future.

Our resourcing team can help you bring in the right technical expertise to support your organisation as it evolves. You can scale up or down as required, without impacting your internal headcount.

Our Business Process and Automation team have the expertise to develop bespoke, low-code solutions and tools that can be used to improve client experience when interacting with legal firms. This speeds up interactions, making them more cost effective, and promotes innovation in-house that you can take to market, fast.

Our team will work with you to understand, simplify and automate manual or clunky processes, saving hundreds of man hours.

All our solutions are supported through our 24/7/365 MSOC. Your infrastructure is working for you, every day.

2 https://www.lawgazette.co.uk/news/cyber-attacks-on-law-firms-jump-by-77/5120668.article







# Roc Technologies Securing your digital future

Roc Technologies are uniquely positioned and proven in the market, with the scale, expertise and partnerships to move forward securely and at speed. We are a trusted partner to a diverse client base across sectors including Government, Defence, Professional Services, Retail and Higher Education.

Our people host a wealth of cross-industry experience, advising, monitoring, securing and building resilient digital infrastructures for our customers, as well as safeguarding their valuable assets.

We also understand that every organisation's infrastructure and system requirements are unique, which is why we tailor your solution to your organisation's specific requirements, employing best practice methodologies that deliver measurable, tangible outcomes along the way.

Whether you're expanding, modernising, or transforming how your people work, a resilient, intelligent cloud infrastructure is critical to success. It's not just about keeping the lights on—it's about powering what's next.

#### Why Roc? 24/7/365 100% 70 +100% UK highly trained engineers SC In house **MSOC** or DV cleared coverage engineers **CYBER** ISO9001 ISO14001 ISO27001 **ESSENTIALS PLUS** accredited accredited accredited accredited



Contact us today to find out how Roc can support your organisation. Visit roctechnologies.com for further information.

roctechnologies.com